

Attachment A
T-Mobile's Proposed Custodians and Modified Search Terms for DISH

Request #	Request	Proposed search terms ¹	Proposed Custodians	Date Range
5	Documents or Communications concerning the statement made by Charlie Ergen during DISH's 2021 4Q Results Earnings Call that the new deal between T-Mobile and DISH following the dispute concerning CDMA shutdown "improved the economics from a business perspective for [DISH], that it's improved integration into how the networks work together and there's a good spirit of cooperation between the teams. So it's going to be – it's a win-win for both companies."	CDMA AND (improv* OR "win-win" OR positiv* OR better OR enhanc* OR concession* OR incentiv* OR solution OR resolv* OR settle* OR Shentel OR ((device* OR handset*) w/5 (upgrad* OR replac* OR migrat* OR transition*)) OR subsidiz* OR assist* OR (DOJ w/10 approv*) OR ("Master Network Services Agreement" OR MNSA) w/3 (amend* OR new OR modif* OR change)) OR "term sheet" OR discount* OR (pric* w/5 (reduc* OR lower)) OR (rate* w/5 (reduc* OR lower)) OR (fee* w/5 (reduc* OR lower)) OR (expand w/5 partner*))	Charles Ergen, John Swieringa and Paul Orban	4/1/2020 to 12/31/2023

¹ These search terms are subject to corrections for syntax error and/or other modifications necessary to run the search queries.

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10	Documents Concerning spectrum auction, spectrum purchase or spectrum acquisition.	Spectrum w/30 (acqui* OR bid OR auction OR purchas* OR buy OR sale* OR sell OR resell OR leas* OR licens* OR option OR transfer OR T-Mobile OR "800 MHz" OR low-band OR mid-band OR high-band OR capacity OR uplink OR deploy* OR unused OR undeploy* OR CBRS)	Charles Ergen, John Swieringa and Paul Orban	4/1/2020 to 6/30/2024
12	Documents Concerning Your option to purchase of 800 MHz Spectrum from T-Mobile pursuant to the parties' License Purchase Agreement and extensions thereto, including Documents Concerning Your decision not to exercise the purchase right by April 1, 2024.			
13	Documents Concerning T-Mobile's auction of its 800 MHz Spectrum that You declined to purchase from T-Mobile, including documents concerning Your plans to participate in the auction as well as related communications with any federal or state regulatory agency, including the DOJ.			

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16	Documents Concerning the basis, factors, or methodology for determining Your RMWTS pricing (including the base price, taxes, fees, administrative charges, other surcharges, penalties, discounts, promotions, refunds, credits or any other adjustments to the base price) for each plan that you offered during the relevant time period.	(Boost OR Infinite OR Republic OR Gen OR Ting OR wireless OR mobile) AND (plan* w/15 (pric* OR rate* OR fee* OR charge* OR tax* OR cost*))	Charles Ergen, John Swieringa, Stephen Stokols/ Michael Kelly, Paul Orban, William Platz, Stephen Bye, Rob Hussa, and [Any other person(s) responsible for and authority to approve DISH's pricing strategy]	4/1/2020 to 12/31/2023
18	Documents Concerning factors that drive RMWTS consumers' purchase and churn decisions, including any switching studies or data.	(Boost OR Infinite OR Republic OR Gen OR Ting OR wireless OR mobile) AND ((subs* OR customer* OR user* OR enduser*) w/15 (Churn OR CLV ARPU OR "lifetime value" OR adds OR addition* OR loss* OR acquir* OR grossadd* OR netadd* OR switch* OR gain OR grow* OR activat* OR cancel* OR port* OR opportunit* OR competit* OR drive* OR counter* OR disconnect* OR retention OR retain))	Charles Ergen, John Swieringa, Stephen Stokols/ Michael Kelly, Paul Orban, William Platz, Stephen Bye, Rob Hussa, and [Any other person(s) responsible for managing DISH's churn rates and subscriber growth]	4/1/2020 to 12/31/2023

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20	Documents Concerning Your marketing and promotion efforts for Your RMWTS plans, including Your marketing and promotion messages and strategies, the effects of Your marketing and promotion efforts on driving Subscribers from other RMWTS plans to Your plans, any price changes in anticipation of or in response to the entry or the expansion of other RMWTS providers.	<p>(Boost OR Infinite OR Republic OR Gen OR Ting OR wireless OR mobile) w/30 (marketing OR advertis* OR promo* OR initiative* OR subsidi* OR offer* OR feature* OR "add-on" OR discount* OR refund* OR surcharge* OR credit* OR promo* OR BYOD OR BOGO OR free OR "trade-in" OR upgrad* OR special* OR deal* OR "on us" OR save OR saving* OR messaging OR financing OR funding OR "market share" OR branding OR position*)</p> <p>(compet*) w/15 (MNO OR MVNO OR cable OR AT&T OR ATT OR Verizon OR VZ OR T-Mobile OR TMO OR Comcast OR Charter OR Xfinity OR spectrum OR optimum OR altice OR cox OR cricket OR tracfone OR visible OR "total wireless" OR "straight talk" OR "simple mobile" OR "Net10" OR mint OR metro OR ultra OR "consumer cellular" OR "US Cellular" OR "UScellular" OR "US Mobile" OR Google OR commnet OR "c-spire" OR "cellular south" OR "cellular one" OR nsighttel OR "red pocket" OR "freedompop" OR Twigby OR Tello OR H2O OR lively OR wing)</p>	Charles Ergen, John Swieringa, Stephen Stokols/Michael Kelly, Paul Orban, William Platz, Stephen Bye, Rob Hussa, and [Any other person(s) responsible for and authority to approve marketing/ promotion strategy, including device subsidies]	4/1/2020 to 12/31/2023

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21	Documents Concerning Your plans to expand or grow Your RMWTS business, including Documents Concerning any potential or planned partnership(s) with any other entity to expand or grow Your RMWTS business.	<p>(Boost OR Infinite OR Republic OR Gen OR Ting OR wireless OR mobile) w/15 (partner OR partnership OR agreement OR deal OR arrangement OR collaboration OR alignment OR support) AND (Amazon OR Apple OR iPhone OR Samsung OR Galaxy OR Moto OR Motorola OR AWS OR Google OR Android OR distribut* OR device OR handset OR "health services" OR "financial services" OR AT&T OR ATT OR "Project Dublin")</p> <p>(Boost OR Infinite OR Republic OR Gen OR Ting OR wireless OR mobile) w/30 ((retail w/5 review) OR strateg* OR expan* OR grow*OR project* OR forecast* OR budget* OR profit* OR performance OR target* OR roadmap OR milestone* OR SWOT OR initiative*)</p>	Charles Ergen, John Swieringa, Stephen Stokols/ Michael Kelly, Paul Orban, William Platz, Stephen Bye, Rob Hussa, and [Any other person(s) responsible managing partnerships with third parties]	4/1/2020 to 12/31/2023

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24	Documents Concerning Your decision to launch new RMWTS plans and/or retire RMWTS plans, including Your promotional efforts to move subscribers from existing RMWTS plans to new RMWTS plans.	(Boost OR Infinite OR Republic OR Gen OR Ting OR wireless OR mobile) w/30 ((plan* OR brand) w/15 (launch OR relaunch OR introduc* OR retir* OR expir* OR terminat* OR new OR migrat* OR rollout OR tier OR (low w/2 income) OR prepaid OR postpaid OR premium OR value OR 55+ OR segment OR fragment OR competition OR portfolio OR bundl* OR device OR handset OR insurance))	Charles Ergen, John Swieringa, Stephen Stokols/ Michael Kelly, Paul Orban, William Platz, Stephen Bye, Rob Hussa, and [Any other person(s) responsible for and authority to approve the launching/retiring of wireless plans]	4/1/2020 to 12/31/2023